



**#socialmedia
for School
Districts**

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Why?




- News outlet that is relevant and meaningful to your audiences
- Inexpensive
- Immediate
- Free professional development
- Find helpful information about students and staff (intervention)
- Assist parents/students (directly) with issues as needed
- Recruiting efforts
- Recognition of staff and students



Guerilla Marketing



- **“Guerrilla marketing** is an advertising strategy in which low-cost unconventional system of promotions that relies on time, energy and imagination rather than a big marketing budget.”
- *Wikipedia.com*





Top 7 Anticipated Social Media Trends for 2015

- Social media will be designed more for mobile devices.
- Images will be used in a more extensive manner.
- Short videos will be more in use.
- Companies will look to go for viral marketing.
- Real-time marketing will rise significantly.
- Instagram and LinkedIn will be the most popular platforms.
- Creativity will be the need of the hour.

Source: <http://www.socialmediatoday.com>

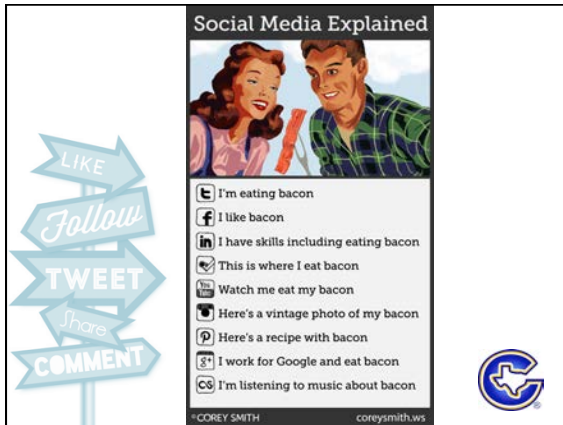


Content Marketing

Content marketing's purpose is to attract and retain customers by consistently creating and curating relevant and valuable content with the intention of changing or enhancing consumer behavior. It is an ongoing process that is best integrated into your overall marketing strategy.










Contentmarketinginstitute.com






Social Media Explained

LIKE
Follow
TWEET
Share
COMMENT

 I'm eating bacon
 I like bacon
 I have skills including eating bacon
 This is where I eat bacon
 Watch me eat my bacon
 Here's a vintage photo of my bacon
 Here's a recipe with bacon
 I work for Google and eat bacon
 I'm listening to music about bacon

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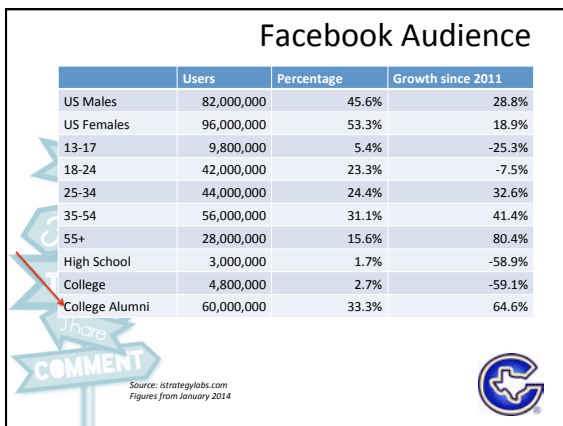
Facebook

LIKE
Follow
TWEET
Share
COMMENT

- Demographics (25+)
- Policies
- "Friend" vs. "Page"
- Custom URL:
– www.facebook.com/username
- Give it a human voice








Facebook Audience



| | Users | Percentage | Growth since 2011 |
|----------------|------------|------------|-------------------|
| US Males | 82,000,000 | 45.6% | 28.8% |
| US Females | 96,000,000 | 53.3% | 18.9% |
| 13-17 | 9,800,000 | 5.4% | -25.3% |
| 18-24 | 42,000,000 | 23.3% | -7.5% |
| 25-34 | 44,000,000 | 24.4% | 32.6% |
| 35-54 | 56,000,000 | 31.1% | 41.4% |
| 55+ | 28,000,000 | 15.6% | 80.4% |
| High School | 3,000,000 | 1.7% | -58.9% |
| College | 4,800,000 | 2.7% | -59.1% |
| College Alumni | 60,000,000 | 33.3% | 64.6% |

Source: strategylabs.com
Figures from January 2014




Twitter

- Demographics (<25) – young alumni
- Develop a hashtag
 - #corsicanaef #corsicanaisd
- Pull staff tweets to your site (more voices)
- Link to fresh content (more voices)
- Say what you don't know (stop the guessing)
- Ask for what you need. (# community engagement)


Twitter

- 5 p.m. – best time to post and get retweeted
- Set aside 10 minutes a day – intentional tweets, not sporadic
- No need to Tweet everything immediately. Keep a notepad.



Google+

- Friends+Me = Shares Google content with other platforms
- Chrome will share to your personal profile Chrome Do Share plugin
- Steady Demand - analytics



YouTube

- Owned by Google
- Understand your demographics to craft messages
- Partner with YouTube celebrities
- Link to your site/complete descriptions
- Be clever & tell a story



Instagram

- 50% crossover with Twitter
- Create engagement with photo contests
- Feature your “peeps” – donors, board, staff
- Get more interest in your events
(# is also for Instagram)





Pinterest

- 4x more women than men
- Attracts older people & high earners \$75,000+
- About section – key statement, mission
- Location is key for local searches!
- Be social (follow others)
- Organize your boards.
 - Be specific.
- Don't just pin your own stuff



Linked In

- Attracts high earners \$75,000+
- Scoping competition
- Advanced people finder
 - alumni
- Polls – opinion, quick market research





In 20-30 years, one of the hardest things our kids will have to do will be finding a screen name that hasn't already been taken.



Linked In

- Most useful for:
 - Research people and companies (75.8 percent)
 - Reconnect with past business associates/colleagues (70.6 percent)
 - Build new relationships with people who may influence potential customers (45 percent)
 - Increase face-to-face networking effectiveness (41.2 percent)









Tips

- Limit the number of platforms
- Keep consistent usernames and profile pics for branding
- Share your content and make it shareable
- Establish a routine (stats)
- Dedicated time, but limited Social Media War Room



I have a ton of followers, but I need help improving social media engagement.

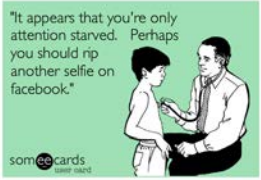
Just repost something.



Policies & Social Media

- <http://socialmediagovernance.com/policies/#axzz1t9QE04Ym>
- Common Sense Media – Digital Citizenship
<https://www.commonsensemedia.org/educators/toolkits>





Questions?

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